# Instrumental Variables Regression

Kritee Gujral, PhD

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#### **Outline**

- Recall Endogeneity
- Introduce Instrumental Variables Regression
  - Intuition
  - Regression
  - Assessing instrument validity
  - Implementation using one example
  - More examples
- Summary

## Introduction: Estimating Causal Effects

- A common aim of health services research is the estimation of a causal effect
  - What is the effect of [treatment] on [outcome]?
- Ideally estimate the effect using a randomized controlled trial
  - Conducting a randomized controlled trial is often not possible
- An alternative is to perform regression analysis using observational data
  - To estimate the causal effect of [treatment] on [outcome], unobserved variables must not be driving the outcome, i.e. treatment must be exogenous

### Recall: Linear Regression Model

$$Y_{i} = \beta_{0} + \beta_{1} X_{i} + e_{i}$$

- Y: outcome variable of interest
- *X* : explanatory variable of interest or *treatment*
- e: error term
  - e contains all other factors besides X that determine the value of Y
- $\beta_1$ : the change in Y associated with a unit change in X
- In order for  $\widehat{\beta}_1$  to be an unbiased estimate of the causal effect of X on Y, X must be **exogenous**

## Recall: Exogeneity

- Assumption:  $E(e_i|X_i) = 0$ 
  - Conditional mean of  $e_i$  given  $X_i$  is zero
  - Additional info. in e<sub>i</sub> does not help us better predict Y<sub>i</sub>
  - X is "exogenous"
  - Implies that  $X_i$  and  $e_i$  cannot be correlated
- $\mathbf{X}_i$  and  $e_i$  are correlated when there is:
  - Omitted variable bias
  - Sample selection
  - Simultaneous causality
- If  $X_i$  and  $e_i$  are correlated then X is endogenous
  - $-\widehat{\beta_1}$  is biased

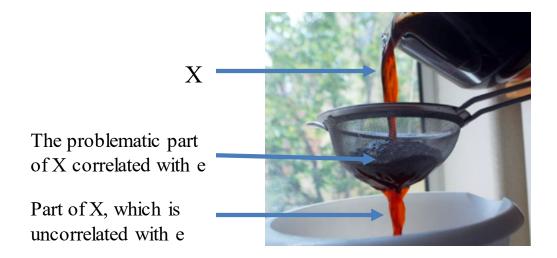
#### Introducing Instrumental Variables (IV)

When X or treatment is not exogenous, another method is necessary for estimating the causal effect of X or treatment on Y.

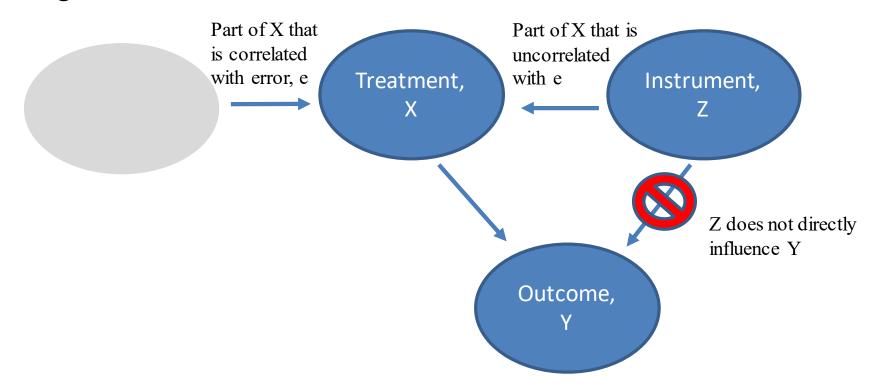
One possibility: instrumental variables (IV) regression

- $Y_i = \beta_0 + \beta_1 X_i + e_i$
- X is endogenous
- Think of variation in X having two components
  - One component is correlated with e Causes endogeneity
  - Other component is uncorrelated with e -"Exogenous" variation
- An instrumental variable is a variable that uses only the exogenous variation in X to estimate  $\beta_1$

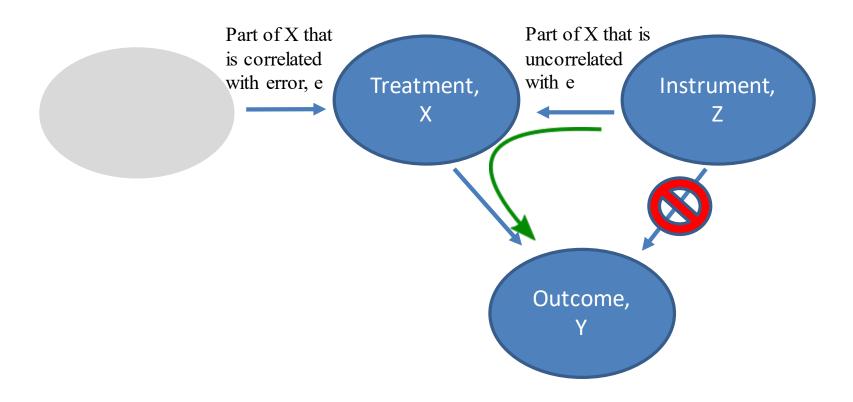
We want to isolate the exogenous variation in X that is uncorrelated with e



- Recall that variation in X has two components
- An instrument, Z, is a variable that can capture only the exogenous variation in X we need to look for such a variable!



■ Z can be used to isolate the exogenous variation in X. Since Z is itself exogenous, its correlation with X is exogenous.



## IV Regression: Two Stage Least Squares (TSLS)

- Two consecutive OLS regressions
- First stage:
  - Regress X on Z:

$$X_i = \pi_0 + \pi_1 Z_i + \gamma_i$$
uncorrelated correlated

with  $e$  with  $e$ 

- Predict X:

$$\widehat{X_i} = \widehat{\pi_0} + \widehat{\pi_1} Z_i$$

## IV Regression: Two Stage Least Squares (TSLS)

- Second stage:
  - Regress Y on  $\widehat{X}$

$$Y_i = \beta_0^{TSLS} + \beta_1^{TSLS} \widehat{X}_i + e_i$$

- Estimate  $\widehat{\beta}_1$  TSLS
  - $\widehat{X}$  is uncorrelated with e from the original regression model  $Y_i = \beta_0 + \beta_1 X_i + e_i$
  - $\beta_1 \stackrel{TSLS}{=}$  is an unbiased estimate of  $\beta_1$
  - Note: standard errors in the second stage TSLS regression need to be adjusted

# IV Reg.: Generalizes to case of ≥ 1 endogenous regressor

$$Y_{i} = \beta_{0} + \beta_{1}X_{1i} + \cdots + \beta_{k}X_{ki} + \beta_{k+1}W_{1i} + \cdots + \beta_{k+r}W_{ri} + e_{i}$$

- k endogenous regressors:  $X_{1i}, \ldots, X_{ki}$
- r exogenous regressors or control variables:  $W_{1i}, \ldots, W_{ri}$
- *m* instrumental variables:  $Z_{1i}, \ldots, Z_{mi}$
- There must be at least as many instruments as there are endogenous variables:  $m \ge k$

## How to identify a valid instrument?

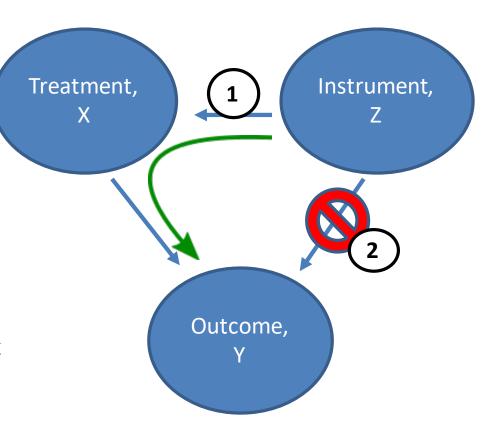
#### Two conditions:

#### 1) Instrument relevance

Z is correlated with X,  $Corr(Zi, Xi) \neq 0$ 

#### 2) Instrument exogeneity

- Z must be uncorrelated with e, Corr(Zi, ei) = 0
- Z does not affect Y except through Z's correlation with X



## Violation of condition 1/ relevance: weak instruments

- Instruments that explain little variation in X are weak
- IV regression with weak instruments provide unreliable estimates
- Can test for weak instruments using a rule of thumb :
  - Regress X on Z
  - F-statistic > 10 indicates instruments are not weak
  - Note: this is a rule of thumb; we still need a convincing argument that the instrument is relevant (strong)

## Violation of condition 2/ exogeneity: endogenous instruments

- Instruments that are correlated with the error term (other factors that affect the outcome variable) are **endogenous**
- IV regression with endogenous instruments provide unreliable estimates
- Infeasible to formally test for endogenous instruments - need a convincing argument that the instruments are exogenous

## IV Regression: Implementation

Wage=  $\alpha$  +  $\beta_1$ Education +  $\beta_2$ Experience+  $\epsilon$ 

#### First, simple OLS without instrumental variables:

. reg wage educ exper

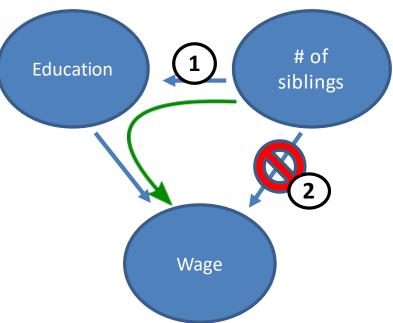
Source	SS	df	MS	Number	r of obs	=	935
				F(2, 9	932)	=	73.26
Model	20747023.1	2	10373511.5	Prob >	> F	=	0.0000
Residual	131969145	932	141597.795	R-squa	ared	=	0.1359
				Adj R-	-squared	=	0.1340
Total	152716168	934	163507.675	Root N	MSE	=	376.29
20002	132/10100	,,,,	100007.070				
wage	Coef.	Std. Err.	t	P> t		onf.	Interval]
wage	Coef.	Std. Err.	t	P> t	[95% C	22	Interval]

We're concerned that education may be endogenous. A person's innate ability could be driving both education and wages.  $\widehat{\beta_1}$  will be biased.

## IV Regression: Recall Intuition

Now consider using an instrumental variable: # of siblings





#### First Stage of TSLS:

	reg	educ	exper	si	bs
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sibs	2008413 16.62573	.0270426	-7.43 88.01	0.000253912 0.000 16.2549		1477699 16.99647
exper	2219521	.0142567	-15.57	0.000249930	9	1939732
educ	Coef.	Std. Err.	t	P> t  [95% Co	onf.	Interval]
Total	4506.81925	934	4.82528828		=	1.9021
Residual	3371.88595	932	3.61790338	R-squared Adj R-squared	=	0.2010
Model	1134.9333	2	567.466652		=	0.000
				F(2, 932)	=	156.85
Source	SS	df	MS	Number of obs	=	935

. predict educHat , xb

#### **Second Stage of TSLS (note standard errors are incorrect):**

. reg wage educHat exper

Source	SS	df	MS	Number		3 =	935
Model Residual	3894404.63 148821764	2 932	1947202.32 159680.004	R-squa:	F red	= =	12.19 0.0000 0.0255
Total	152716168	934	163507.675	Adj R-		i = =	0.0234 399.6
wage	Coef.	Std. Err.	t	P> t	[95% 0	Conf.	Interval]
educHat	139.6838	28.28731		0.000	84.169	and the same of	195.198
cons	32.15667 -1295.227	7.127979 457.3103	4.51	0.000	18.167 -2192.7		46.14542

## IV Regression: Implementation

#### TSLS in one step (with corrected standard errors):

. ivregress 2sls wage exper (educ = sibs)

Instrumental variables (2SLS) regression

Number of obs	=	935
Wald chi2(2)	=	24.88
Prob > chi2	=	0.0000
R-squared	=	0.0417
Root MSE	=	395.64

wage	Coef.	Std. Err.	Z	P> z	[95% Conf.	Interval]
educ	139.6838	28.00689	4.99	0.000	84.79132	194.5763
exper	32.15667	7.057316	4.56	0.000	18.32458	45.98875
_cons	-1295.227	452.7768	-2.86	0.004	-2182.653	-407.8006

Instrumented: educ

Instruments: exper sibs

## IV Regression: Implementation

- Sebastian Wai shows how to run the procedure using two OLS regressions and then using one *ivregress* procedure with corrected standard errors.
  - Also shows manual test of endogeneity using predicted residuals  $\widehat{\gamma_i}$  from the first stage as regressors in the original equation  $Y_i = \beta_0 + \beta_1 X_i + \beta_2$   $\widehat{\gamma_i} + e_i$ . Endogenous if coefficient on  $\widehat{\gamma_i}$  is stat. significant
- <u>Chuck Huber shows how</u> to run built-in tests in Stata: test of endogeneity, first stage statistics, etc.
- Ani Kachova shows how to run IV reg. in SAS

### IV Regression: More Examples

- Will help us understand IVs illustratively
- Will help us better assess the quality of the IV
- For determining IV quality, we should look for/discuss/raise critiques of assumptions being made about the two IV validity conditions:
  - IV relevance
  - IV exogeneity
- I encourage you to revisit these example papers later to look for ways that authors may have addressed some of your critiques



McClellan, M., McNeil, B. J., & Newhouse, J. P. (1994). Does more intensive treatment of acute myocardial infarction in the elderly reduce mortality?: analysis using instrumental variables. *Jama*, *272*(11), 859-866.

#### Whether AMI patient dies = $\alpha$ + $\beta$ Intensive treatment (vs. regular) + $\epsilon$

## Patient's differential distance to alternative types of hospitals

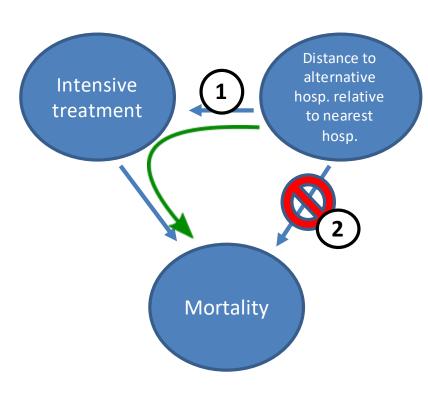
Outcome: Death among elderly patients with acute myocardial infarction (AMI)

**Treatment:** Intensive treatment (vs. regular)

Endogeneity concern: Factors that are difficult to observe such as comorbid diseases, severity of illness, complex details of a patient's health status and patient/physician preferences could be influencing both intensive treatment and mortality.

**Instrument**: Distance to alternative hospital minus distance to nearest hospital

- 1) Relevance assumption: Patients with lower differential distance to alternative hospitals are more likely to undergo intensive treatment
- 2) Exogeneity assumption: Differential distance has no impact on mortality directly



McClellan, M., McNeil, B. J., & Newhouse, J. P. (1994). Does more intensive treatment of acute myocardial infarction in the elderly reduce mortality?: analysis using instrumental variables. *JAMA*, *272*(11), 859-866.

Whether AMI patient dies =  $\alpha$  +  $\beta$ Intensive treatment (vs. regular) +  $\epsilon$ 

## Patient's differential distance to alternative types of hospitals

#### **Endogeneity Concerns:**

Table 1.—Characteristics of Elderly Patients With Acute Myocardial Infarction in 1987\*

Characteristic	All Patients (N=205 021)	No Catheterization Within 90 d (n=158 261)	Catheterization Within 90 d (n=46 760)	
	Demographic Characte			
Female	50.4	53.5	39.7	
Black	5.6	6.0	4.3	
Mean age, y (SD)	76.1 (7.2)	77.4 (7.3)	71.6 (5.0)	
Urban	70.5	69.6	73.8	
Co	morbid Disease Chara	cteristics		
Cancer	1.9	2.2	0.8	
Pulmonary disease, uncomplicated	10.7	11.1	9.3	
Dementia	1.0	1.2	0.1	
Diabetes	18.0	18.3	17,1	
Renal disease, uncomplicated	1.9	2.3	0.7	
Cerebrovascular disease	4.8	5.4	2.8	

McClellan, M., McNeil, B. J., & Newhouse, J. P. (1994). Does more intensive treatment of acute myocardial infarction in the elderly reduce mortality?: analysis using instrumental variables. *JAMA*, *272*(11), 859-866.

#### Considering exogeneity and relevance of distance as an IV:

Characteristic	Differential Distance ≤2.5 Miles (n=102 516)	Differential Distance >2.5 Miles (n=102 505)
Cancer Comorbid Di	sease Characteristics	1.9
Pulmonary disease, uncomplicated	10.4	10.9
Dementia	0.99	0.94
Diabetes	18.1	18.0
Renal disease, uncomplicated	2.0	1.9
Cerebrovascular disease	4.8	4.8
Initial admit to catheterization hospital†	reatments 34.4	5.0
Initial admit to revascularization hospital†	41.7	10.7
Catheterization within 7 d	20.7	11.0
Catheterization within 90 d	26.2	19.5
CABG‡ within 90 d	8.6	6.9
PTCA§ within 90 d	6.4	4.3

McClellan, M., McNeil, B. J., & Newhouse, J. P. (1994). Does more intensive treatment of acute myocardial infarction in the elderly reduce mortality?: analysis using instrumental variables. *JAMA*, *272*(11), 859-866.

#### Results without accounting for selection bias:

Table 2.—Estimated Cumulative Effect of Catheterization, Not Accounting for Selection Bias

Adjustment for	Percentage-Point Changes in Mortality Rates (SE)							
Observable Differences Using ANOVA*	1 d	7 d	30 d	1 y	2 y	4 y		
None (unadjusted differences)	-9.4 (0.2)	-18.7 (0.2)	-19.2 (0.3)	-30.5 (0.3)	-34.0 (0.3)	-36.8 (0.3)		
After adjustment for demo- graphic and comorbidity differences	-6.8 (0.2)	-13.5 (0.2)	-17.9 (0.3)	-24.1 (0.3)	-26.6 (0.3)	-28.1 (0.3)		

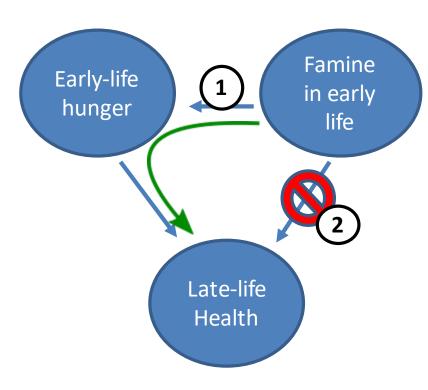
#### **Results with instrumental variables:**

Table 7.—Instrumental Variable Estimates of the Effects of Patient Location, High-Volume Hospital, and Catheterization on Mortality at Indicated Time Interval: After Acute Myocardial Infarction

h		Time Aft	er Acute Myocard	dial Infarction, Per	centage-Point C	hange (SE)	
Average Effect	1 d	7 d	30 d	1 y	2 y	3 y	4 y
Catheterization within 90 d							
Cumulative	-8.8 (2.0)	-11.5 (2.5)	-7.4 (2.9)	-4.8 (3.2)	-5.4 (3.3)	-5.0 (3.2)	-5.1 (3.2)
1000.11							100

Van den Berg, G. J., Pinger, P. R., & Schoch, J. (2016). Instrumental variable estimation of the causal effect of hunger early in life on health later in life. *The Economic Journal*, 126(591), 465-506.

Late-life health = 
$$\alpha$$
 +  $\beta$  Early-life hunger +  $\epsilon$   
Famine in early life



**Outcome:** Health in later life (measured by adult height)

**Treatment:** Hunger in early life (measured by self-report)

**Endogeneity concern**: Later life outcomes and early life conditions in parents' household jointly depend on unobserved confounders.

**Instrument**: Exposure to a famine early in life

- 1) Relevance assumption: Famine during early life increases hunger in utero or at ages 0-4
- **2) Exogeneity assumption:** Famines do not impact health in later life except through hunger in early life.



Bao, Y., Duan, N., & Fox, S. A. (2006). Is some provider advice on smoking cessation better than no advice? An instrumental variable analysis of the 2001 National Health Interview Survey. *Health services research*, *41*(6), 2114-2135.

#### Quit smoking = $\alpha + \beta$ Doc says don't smoke + $\epsilon$



Outcome: Smoking cessation

**Treatment:** Provider advice to quit smoking **Endogeneity concern:** Providers may be more likely to advise heavier smokers and/or those who have already been diagnosed with smoking-related conditions

**Instrument**: Provider advice to diet or exercise (measure of provider tendency to advise)

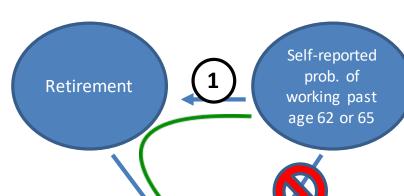
- 1) Relevance assumption: Provider advice to diet or exercise is correlated with advice to quit smoking
- 2) Exogeneity assumption: Provider advice for diet/nutrition and for physical activity are not directly correlated with the patient's likelihood of success in smoking cessation except through increased likelihood of provider advice for smoking cessation



Insler, M. (2014). The health consequences of retirement. *Journal of Human Resources*, 49(1), 195-233..

#### Health= $\alpha$ + $\beta$ Retirement+ $\epsilon$





Health

Outcome: Health

**Treatment:** Retirement

**Endogeneity concern**: Declines in health can compel people to retire – difficult to disentangle simultaneous causal effects

**Instrument**: Self-reported probability of working past ages 62 and 65 when indivs. were employed

- 1) Relevance assumption: People who indicate high probability of working past these milestone ages are less likely to retire
- 2) Exogeneity assumption: After controlling for hereditary health trends and past health history, self-reported probability captures the *preference* to retire and not *expectation* to retire (which may be correlated with the error term).

## Other IV Examples

- Zulman, Pal Chee, et al. (2015): effect of VA intensive management primary care on VA health care costs; instrument: random assignment to treatment vs. usual care groups
- Bhattacharya, et al. (2011): effect of insurance coverage on body weight; instruments: distribution of firm size and Medicaid coverage for each state and year
- Doyle (2013): effect of foster care on long- and shortterm outcomes; instrument: random assignment to investigators

## Summary

- IV reg. is a powerful tool for estimating causal effects
- Conditions for a valid instrument:
  - Relevance: the instrument must affect treatment
  - Exogeneity: the instrument must be uncorrelated with all other factors that may affect outcomes
- Using invalid (weak or endogenous) instruments will give meaningless results
- The hardest part is finding good/convincing IVs
- Examples can help us get better at identifying potential instruments and at assessing the validity of IVs
- Some tests available to check instrument validity, but what is absolutely necessary is a good "story" for why an instrument is relevant and exogenous

#### Thank You

- Questions?
- Please email me if you have any additional questions:
  <u>Kritee.Gujral@va.gov</u>